



**GREENCREST**  
— Contracting Inc. —

Building Relationships, Exceeding Expectations



## Building Relationships, Exceeding Expectations

*"I would like to express my sincere gratitude for the effort put forth by you and your team during the Resident's Quarters Project. Your team did an excellent job and is to be commended.*

*Their hard work and excellent project management skills enabled this project to come together on schedule and with minimal punch-out. In over twenty years in the construction industry, the completion of this project is perhaps one of the 'smoothest' I have ever been a part of."*

Mark Sherod  
Senior Project  
Manager  
Washington  
Hospital Center

### ABOUT US

GreenCrest Contracting, Inc. is a commercial construction firm specializing in interior construction and renovation services. Headquartered in Landover, MD, GreenCrest has been building relationships and exceeding expectations by delivering value-added construction services since its founding in 1994.

Our experience includes providing construction services on a wide variety of projects including:

- Medical and Laboratory Facilities
- Commercial Office Space
- Data Center Construction
- Assisted Living Facilities

In addition GreenCrest is certified with the Maryland Department of Transportation as a MBE/DBE and with the Federal Government as a SBA 8(a) BD, SDB company.

### SERVICES WE PROVIDE

GreenCrest Contracting, Inc. has extensive experience in all facets of the construction process from project planning to punch-out. You have our commitment that we will work closely with you every step of the way to ensure your complete satisfaction. We offer our clients the following services:

- General Contracting and Construction
- Estimating and Project Planning
- Design-Build
- Post-construction Maintenance

Our experience in the medical arena has given us unique knowledge of the construction of highly specialized medical and laboratory facilities. Examples of our capabilities in this area include the ability to build laboratories to exacting standards, the incorporation of strict hospital infection control policies into our construction procedures and most importantly the ability to work successfully, and with minimum impact, around patients currently receiving care in a hospital setting.

Another area in which GreenCrest excels involves rebuilding and remodeling commercial office space. In addition to constructing traditional office space, our experience in this area includes creating sophisticated data centers, auditoriums and conference facilities.

What sets GreenCrest apart from other construction firms is the highly technical construction expertise acquired through our medical/laboratory construction projects. This experience ensures that we can handle a wide variety of construction requirements and that each project we undertake will meet your highest standards.

Another advantage GreenCrest offers is the ability to complete projects while working in an occupied space. Trying to conduct business as usual while in the midst of a construction project brings its own set of challenges and, as evidenced by the high marks our customers give us, we have consistently met and mastered these challenges.

## HOW WE WORK

GreenCrest believes strongly in the value of building relationships at all levels of the organization. These strong relationships provide the backbone on which the success of our projects rest. Our relationships don't just begin and end with our senior management, but extend throughout the project team from the architects and engineers down to our field personnel and sub-contractors. You can be assured that your projects will receive total commitment from our entire team to your satisfaction.

*Rather than go on about our successes, we let our customers speak for themselves.*

*Every customer we've worked with has awarded GreenCrest additional business when the opportunity arose.*

*That's a 100% repeat business ratio that any construction company in the industry would be envious to have.*

## SAMPLE PROJECTS



NATIONAL INSTITUTES OF HEALTH  
NATIONAL CENTER FOR BIOTEC INFORMATION



NATIONAL INSTITUTES OF HEALTH  
6D RESEARCH LAB



NATIONAL INSTITUTES OF HEALTH  
WILSON HALL AUDITORIUM



WASHINGTON HOSPITAL CENTER  
AUDITORIUM



WASHINGTON HOSPITAL CENTER  
NEONATAL INTENSIVE CARE UNIT



WASHINGTON ADVENTIST HOSPITAL  
TELEMETRY UNIT

*"Time and time again, GreenCrest always manages to showcase their professional workmanship and the communication necessary for successful construction projects.*

*We appreciated that the job was completed within budget and right on schedule. In addition, everyone was pleased with how the transition of the office space was handled. We know how hard it is to complete construction projects in an occupied space and our employees were grateful for the way you handled the project."*

Mark Daniel  
Project Coordinator  
MCI Worldcom

*"In my experience, GreenCrest consistently employs the most conscientious and skilled workers and sub-contractors. Throughout the renovation of my laboratory, their workers were careful, diligent, friendly and responsive. Their supervisors in particular deserve special recognition as they clearly take pride in their work and went out of their way to make sure I was fully satisfied with every aspect of the renovation of my laboratory."*

Joseph Mindell, MD/PhD  
NIH/NINDS

## PARTIAL SUBCONTRACTOR LIST

- American Combustion Industries, Inc.
- American Mosaic Company
- Asbestos Specialties, Inc.
- BFPE International
- Bialek Healthcare Environments
- Capital Welding, Inc.
- Columbia Woodworking, Inc.
- Corporate Glass
- Eastern Flooring
- Freestate Electric
- Function Enterprises, Inc.
- Ganassa Tile & Marble
- G&M Services
- Interstate Interiors, Inc.
- ISEC
- Kanuck Construction, Inc.
- Laco Electric, Inc.
- NATELCO
- National Fire Protection
- Phoenix Fire Protection
- Precision Doors & Hardware,
- Power Solutions, LLC
- Sun-Lite Glazing Contractors
- The Cabinet Shop, Inc.
- Tri-State Interiors



## FOUNDERS

Kim B. Proctor  
President and Founder

Kim has been the driving force behind GreenCrest Construction since its inception in 1994. The long list of satisfied GreenCrest clients is a direct reflection of her belief that successful projects are the result of strong relationships. Her goal is to create a team atmosphere where there is open communication between all members of the project team, including architects, engineers, designers, sub-contractors, and most importantly those employees who will be directly affected by the project. Clients who engage GreenCrest know that Kim will be hard at work during every phase of the project to ensure that it is completed to your and her high standards.



John F. Noone  
Vice President/Principal

John joined GreenCrest Construction in 1996 bringing with him over 10 years of previous experience in the construction industry. John and Kim work as a team with John primarily responsible for new business development, including estimating projects, contract negotiation, project scheduling and project management. John applies the same approach to business as Kim in his belief that successful projects are relationship-based. Customers who choose GreenCrest are assured a consistent approach from the initial meeting through project construction to the final walk-through.

## CONTACT INFORMATION

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